



***Baxter***

Partnering Search  
for Nutrition

2019



Our Mission

SAVE AND  
SUSTAIN LIVES

# Baxter Profile: Global Patient Impact



**60M+** patients  
treated annually



Products in **100+**  
countries



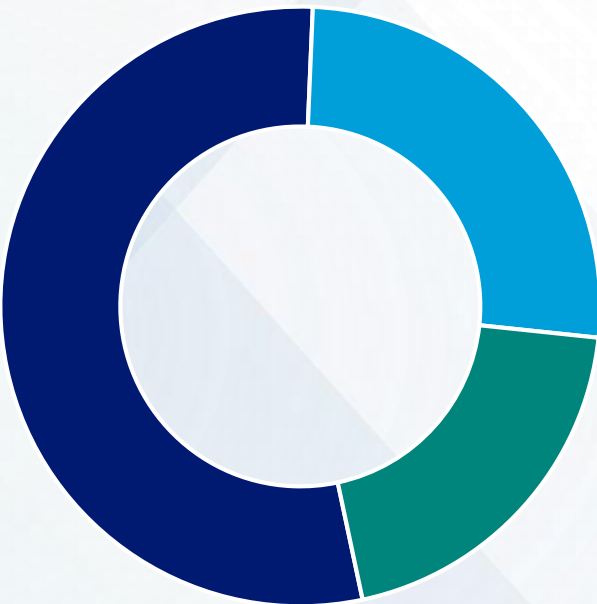
**47,000** employees  
worldwide

## Global Revenue



**\$11.1B**  
2018 Sales

## Revenue by Region



- Americas 54%
- EMEA 26%
- Asia Pacific 20%



# Advancing Healthcare: Our Six Global Business Units



## RENAL CARE

Pioneering therapy options for people with kidney disease, including peritoneal dialysis and hemodialysis



## ADVANCED SURGERY

Enabling surgeons to act with precision and speed to minimize complications and increase efficiency



## PHARMACEUTICALS

Providing generic injectable medicines and inhaled anesthetics that are critical to effective patient care across the globe



## MEDICATION DELIVERY

Advanced infusion systems and solutions to help ensure the right treatment is delivered safely and efficiently



## NUTRITION

Leading clinical nutrition solutions formulated to help patients maintain or regain their health



## ACUTE THERAPIES

Innovative products and therapies that treat life-threatening conditions in the ICU

# Project Call

Enteral Feeding Intolerance 2019

# Calling all innovators:

## Prediction & Detection of Enteral Feeding Intolerance (EFI)

### Background

- Enteral Nutrition (EN) is the preferred method of nutrition support when patients cannot be fed orally.
- However, about **40% of adult ICU patients will develop EN feeding intolerance** leading to negative outcomes <sup>(1)</sup>
- Current standard for measuring EN intolerance is poor indicator; yet novel technologies are still early-stage <sup>(2, 3)</sup>

### Baxter's Call Objective

- We seek partners that have products/technologies (finished or under development) that **directly assess parameters associated with EN intolerance** at an early stage.
- The selected approaches must provide information for **better clinical decision making** to start/stop/alter enteral feeding.

**Stage:** From Proof of Concept through to Marketed solutions

**Format:** Please submit a non-confidential summary:

Either 2 pages or 10 slides max

**Deadline:** 30<sup>th</sup> October 2019

**Submit by sending your summary to:**  
[nathalie\\_cospin@baxter.com](mailto:nathalie_cospin@baxter.com) (Nutrition)  
[simon\\_turner@baxter.com](mailto:simon_turner@baxter.com) (EU scouting)

1. Journal of ICM; 2017, Vol. 32(9) 540-546, 2.JPEN J Parenter Enteral Nutr. 2015;39:441-448; 3.JAMA. 2013;309(3):249-256;